

FY 2019



FY 2019 Major Accomplishments

- Land Acquisition and Sales
 - ➤ Public Safety Building Sale
 - Park Land Donated
- Parks/Facility Improvements
 - Running Brook Farms Park
 - Sled Hill Improvements
 - Sunnyside Park Electrical Improvements
 - Boat Launch Pier Extension
 - Golf Course Improvements
 - David G. Dominguez Municipal Facility Planning
- Roadway/Subdivision Improvements
 - > 3.5 Miles Patched and/or Resurfaced
 - Streetscape Enhancements

- > Economic Development
 - Visit McHenry County
 - Website Enhancements
 - Bush School Development Proposal
 - Impact Fee Suspension
- Code Amendments
 - Business Districts
 - Traffic Control
 - Liquor Licensing
 - Building Permit Fees

FY 2019 Year End – General Fund - Revenue

| OPERATING REVENUE | <u>BUDGET</u> | YEAR END | | |
|--------------------------------|---------------|-------------|----------|--|
| Income & Use Tax | 739,845 | 802,620 | | |
| Real Estate Taxes | 689,500 | 688,829 | | |
| Sales Tax | 1,800,000 | 1,746,497 | ← | Sales tax was impacted by bridge closure |
| Utility & Telecomm | 413,000 | 423,229 | | |
| Road & Bridge/Misc. Taxes | 160,239 | 154,627 | | |
| Cable Franchise | 115,633 | 115,975 | | |
| Video Gaming | 133,525 | 127,968 | | |
| Fees & Licenses | 190,325 | 209,249 | | Interest was positive; grants and misc. were |
| Interest, Misc. & Grants | 142,093 | 74,075 | ← | lower than anticipated |
| Total Operating Revenue | \$4,384,160 | \$4,343,069 | | |
| Transfer from CIP | 435,500 | 254,311 | ← | Primarily reflects projects moved to FY 2020 |
| Non-Operating Revenue | 598,132 | 579,021 | | |
| Total Revenue | \$5,417,792 | \$5,176,401 | | |

Non-operating revenue reflects transfers from fund balance, dedicated subdivision funds, donated funds and other sources such as park funds.

FY 2019 Year End – General Fund - Expenditures

- Administration Lower than planned salary & related; higher than anticipated legal, engineering and building inspections/reviews
- Public Safety & Public Works Higher than anticipated overtime, fuel expense and road salt
- Parks & Buildings Higher than anticipated expenditures for park improvements; primarily covered by CIP or Park funds
- Roadways/Subdivisions Final payout for Church St. not yet complete; Whispering Ridge and Thurman improvements not pursued
- Sales Tax Reimbursement Angelo's Economic Incentive Agreement; WalMart Agreement 73% Complete
- Capital Projects Primarily reflects projects deferred

Non-operating expense reflects expenditures that are supported by a source of funds other than the general fund (donated funds, impact fees, community events)

| OPERATING EXPENSE | <u>BUDGET</u> | YEAR END |
|--------------------------------|---------------|-------------|
| Administration | 688,559 | 727,841 |
| Public Safety | 1,623,482 | 1,677,268 |
| Public Works | 497,241 | 564,029 |
| Parks & Buildings | 77,431 | 99,392 |
| Total Operating Expense | \$2,886,713 | \$3,068,530 |
| Transfer to Police Pension | 116,822 | 116,822 |
| Transfer to Land & Building | 43,971 | 43,971 |
| Roadways/Subdivisions | 468,000 | 243,818 |
| Debt Retirement | 378,663 | 379,938 |
| Sales Tax Reimbursement | 495,000 | 540,335 |
| Capital Projects/Purchases | 548,800 | 369,910 |
| Transfer to CIP | 264,701 | 218,821 |
| Reserve | 75,000 | 75,000 |
| Non-Operating Expense | 140,122 | 119,230 |
| Total Expense | \$5,417,792 | \$5,176,375 |

FY 2019 Year End

| MOTOR FUEL TAX FUND | BUDGET | YEAR END |
|----------------------------|-------------------------|---------------------------|
| Revenue | \$387,210 | \$398,364 |
| Expense | <u>387,210</u> | <u>398,364</u> |
| | \$0 | 0 |
| | | |
| | | |
| WATERWORKS & SEWERAGE | BUDGET | YEAR END |
| WATERWORKS & SEWERAGE FUND | BUDGET | YEAR END |
| - | BUDGET \$305,110 | YEAR END \$370,461 |
| <u>FUND</u> | | |

| LAND & BUILDING FUND | BUDGET | YEAR END |
|-------------------------|----------------|-----------|
| Revenue | \$53,913 | \$194,168 |
| Expense | 53,913 | 53,913 |
| | \$0 | \$140,255 |
| | | |
| GOLF COURSE FUND | <u>BUDGET</u> | YEAR END |
| Revenue | \$168,217 | \$234,410 |
| Expense | <u>168,217</u> | 234,410 |
| | \$0 | \$0 |

Notes:

Land & Building Fund additional revenue reflects the sale of the public safety building.

Waterworks & Sewerage Fund additional revenue reflects additional water and sewer connection fees as well as interest and user fees.

FY 2020 Budget



FY 2020 Recommended Budget – General Fund

| OPERATING REVENUE | <u>BUDGET</u> |
|--------------------------------|---------------|
| Income & Use Tax | 831,732 |
| Real Estate Taxes | 689,500 |
| Sales Tax | 1,825,500 |
| Utility & Telecomm | 411,000 |
| Road & Bridge/Misc. Taxes | 160,857 |
| Franchise | 116,000 |
| Video Gaming | 130,000 |
| Fees & Licenses | 253,460 |
| Interest, Misc. & Grants | 81,698 |
| Total Operating Revenue | \$4,499,747 |
| Transfer from CIP | 319,317 |
| Fund Balance Forward | 40,050 |
| Sidewalk Grant | 195,768 |
| Non-Operating Revenue | 51,870 |
| Total Revenue | \$5,106,752 |

| OPERATING EXPENSE | BUDGET |
|-----------------------------|-------------|
| Administration | 670,428 |
| Public Safety | 1,657,796 |
| Public Works | 439,822 |
| Parks & Buildings | 217,518 |
| Total Operating Expense | \$2,985,564 |
| Transfer to Police Pension | 126,168 |
| Roadways/Subdivisions | 160,500 |
| Reserve | 75,000 |
| Debt Retirement | 370,123 |
| Sales Tax Reimbursement | 510,000 |
| Capital Improvements | 319,317 |
| Transfer to CIP | 263,848 |
| Transfer to Land & Building | 43,014 |
| Sidewalk Project | 195,768 |
| Non-Operating Expense | 57,450 |
| Total Expense | \$5,106,752 |

FY 2020 Recommended Budget

| MOTOR FUEL TAX FUND | | | | |
|-----------------------|-----------------|---------------------------|-----------|--|
| Revenue | | <u>Expense</u> | | |
| State Revenue | 160,643 | Road Maintenance | 161,143 | |
| Interest | 500 | | | |
| Total | \$161,143 | Total | \$161,143 | |
| 7 | WATERWORKS & SE | WERAGE FUND | | |
| <u>Revenue</u> | | <u>Expense</u> | | |
| Water User Fees | 147,000 | Salary & Related | 77,011 | |
| Sewer User Fees | 152,000 | Water Operations | 28,030 | |
| Interest & Meter Fees | 11,000 | Engineering – Sewer | 20,000 | |
| Transfer from CIP | 13,360 | Contracted Services | 38,000 | |
| Sewer Connection Fees | 3,477 | Utilities | 24,516 | |
| | | Sewer Operations | 39,460 | |
| | | Sewer Repair/Improvements | 13,360 | |
| | | Transfer to CIP | 86,460 | |
| Total | \$326,837 | Total | \$326,837 | |

FY 2020 Recommended Budget

| LAND & BUILDING FUND | | | | | | |
|----------------------------|------------------|-----------------------------------|-----------|--|--|--|
| Revenue | | <u>Expense</u> | | | | |
| Transfer from General Fund | 43,014 | Land Acquisition Loan Payments | 53,914 | | | |
| Interest | 1,000 | | | | | |
| Sale Proceeds | 10,000 | | | | | |
| Real Estate Tax | 9,900 | | | | | |
| Total | \$63,914 | Total | \$53,914 | | | |
| | GOLF COURSE FUND | | | | | |
| Revenue | | <u>Expense</u> | | | | |
| Golf Facility Revenue | 92,900 | Debt Retirement | 89,245 | | | |
| Transfer from CIP | 64,721 | Golf Course Improvements | 64,721 | | | |
| Interest | 150 | Maintenance | 3,805 | | | |
| Total | \$157,771 | Total | \$157,771 | | | |

FY 2020 Major Projects

| Project | Amount | Funding Source |
|---|-----------|--|
| Downtown Sidewalk Project | \$195,768 | Grant Funded |
| Public Works Cold Storage Building | \$115,000 | CIP |
| DGD Municipal Facility Design | \$25,000 | CIP |
| Boat Launch | \$25,000 | CIP |
| Rescue Squad Park Lighting | \$70,000 | \$22,700 Donated Funds & \$47,300 CIP |
| Economic Development | \$15,000 | CIP |
| Street Name Signage Program (Continued) | \$12,000 | General Fund |
| Pace Shelter Pads (2) | \$10,000 | CIP |
| Road Resurfacing & Patching | \$149,500 | General Fund |
| Parks/Facilities Vehicles & Equipment | \$30,067 | CIP – Cargo Van |
| Public Safety Vehicles & Equipment | \$37,250 | CIP – Patrol Vehicle & other equipment |

SWOT ANALYSIS

STRENGTHS

ADVANTAGES TO OUR ORGANIZATION

OPPORTUNITIES

EXTERNAL FACTORS THAT MAY
CONTRIBUTE TO OUR
ORGANIZATION AND CAN BUILD UP
STRENGTHS



WEAKNESSES

AREAS TO BE IMPROVED

THREATS

POTENTIAL PROBLEMS/RISKS CAUSED BY EXTERNAL FACTORS THAT OUR ORGANIZATION MAY FACE

SWOT ANALYSIS

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- Increasing Contribution to Police Pension
- Building General Fund Reserve
- Paser Program Road Resurfacing Guidance
- Debt Ratio
- Credit Rating

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- Growing Police Pension Liability
- Road Maintenance Needs
- General Fund Reserves
- Water/Sewer Capital Reserves

• Opportunities for Retail Establishments

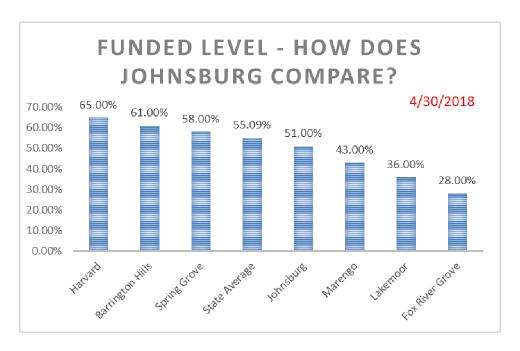
- Partnerships with Private Road Residents
- Grants
- Sewer Connections
- Completion of Economic Incentive Agreements
- Pension Reform IML's # 1 Legislative Priority
- Online Sales Tax Legislation Passes
- Graduated Income Tax Proposal ? (2021)
- Debt Retirement

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- State Revenue Reductions
- Retail Establishments Leaving
- Increasing costs (gas, oil, infrastructure)

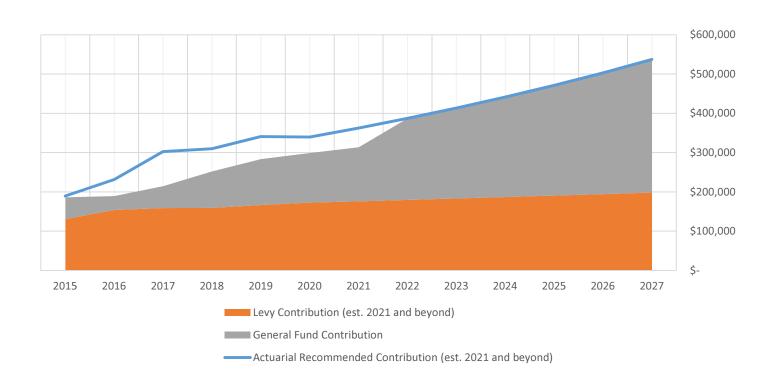
Police Pension Funding



State average funded ratio = 55%

Johnsburg = 51% Peer group = 48.5%

Police Pension Funding



PASER System (Pavement Surface Evaluation And Rating)

- Accurate unbiased evaluation
- Rating on a 1-10 scale
- Enables greater differentiation
- Industry accepted criteria
- Ride
 - Condition
 - Pavement strength and deflection
 - Priority setting
- Better management

Road Program Purpose/Goals

- Provide a formal structure to address roads
- Emphasis on safety, ride-ability, sustainability
- Operate more efficiently and economically
- Provide a planning tool
- Establish a basis for decision making
- Track costs
- Maintain an accurate inventory
- Record historical data
- Living document

PASER Analysis - Summary

| ROAD TYPE | | Lin. Feet | Miles |
|--------------------|-------|-----------|--------------|
| Collector/Arterial | | 36,898 | 6.99 |
| Local Roads | | 227,361 | <u>43.06</u> |
| | Total | 264 259 | 50 05 |

ACCEPTED/NOT ACCEPTED

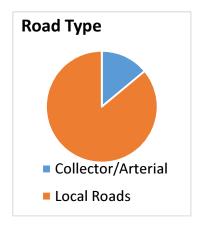
Accepted Roads
Not Accepted Roads

 Lin. Feet
 Miles

 235,686
 44.64

 28,573
 5.41

 Total
 264,259
 50.05





- Roads Rated 1-2
 - Need to be addressed
 (Reconstruction) within
 1-2 years
- Roads Rated 3-4
 - Need to be addressed (Patch/Overlay) within 3-7 years
- Roads Rated 5-6
 - Need to be addressed
 (Pavement
 Maintenance/
 Monitoring)
 within 7-10+ years
- Roads Rated 7-10
 - Need to be addressed
 (Pavement
 Maintenance/
 Monitoring)
 within 15+ years

PASER Analysis - Summary

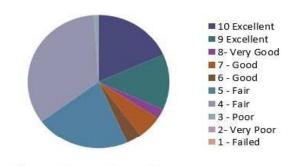
3.5 Miles of 3's & 4's completed in FY 2019

| Local Roads | Lineal Feet | Miles |
|--------------|-------------|-------|
| 10 Excellent | 41506 | 7.86 |
| 9 Excellent | 30512 | 5.78 |
| 8- Very Good | 5366 | 1.02 |
| 7 - Good | 12849 | 2.43 |
| 6 - Good | 7873 | 1.49 |
| 5 - Fair | 50063 | 9.48 |
| 4 - Fair | 76862 | 14.56 |
| 3 - Poor | 2330 | 0.44 |
| 2- Very Poor | 0 | 0.00 |
| 1 - Failed | <u>0</u> | 0.00 |
| | 227.361 | 43.06 |

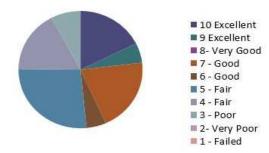
PASER RATING SYSTEM

| Collector/Arterial Roads | Lineal Feet | Miles |
|--------------------------|-------------|-------|
| 10 Excellent | 6011 | 1.14 |
| 9 Excellent | 1850 | 0.35 |
| 8- Very Good | 0 | 0.00 |
| 7 - Good | 6864 | 1.30 |
| 6 - Good | 4647 | 0.88 |
| 5 - Fair | 9078 | 1.72 |
| 4 - Fair | 5808 | 1.10 |
| 3 - Poor | 2640 | 0.50 |
| 2- Very Poor | 0 | 0.00 |
| 1 - Failed | 0 | 0.00 |
| | 36,898 | 6.99 |

Local Roads



Collector/Arterial Roads



Maintenance vs. Reconstruction

Effective maintenance can minimize reconstruction and costs down the road

Maintenance activities included in program:

- Preserve pavement
- Extend surface life
- Avoid road failures and reconstruction
- Better ride-ability
- Maintenance is cost effective

Recommendations - FY 2020

- Continue to address local roads rated 4-5 over the next
 7 years
- Continue support/funding for ROW/roadway maintenance of collector/arterials and pursue grants whenever possible
- Continue/increase road maintenance both in-house and utilizing contracted services to extend road life

Road Program - FY 2020

- Major Patching Projects (Contracted):
 - Johnsburg Road
 - ➤ Riverside Drive
 - ➤ Weingart Road
 - Rolling Lane
- ➤ Also: Minor Patching Projects throughout to be completed in house or with contractors

CAPITAL IMPROVEMENT PLANS

GENERAL FUND CAPITAL IMPROVEMENT PLAN

| | FYE 2019 CIP RESERVE BALANCE | FY20 PLANNED TRANSFER TO CIP RESERVE | FY20 PLANNED PROJECTS & ACQUISITIONS | FY20 PROJECTED YEAR END CIP RESERVE BALANCE |
|--------------------------|------------------------------------|--|--------------------------------------|---|
| Vehicles | \$381,149 | \$106,757 | \$61,567 | \$426,339 |
| Equipment | \$81,290 | \$38,367 | \$8,750 | \$110,907 |
| Facility Maintenance | \$29,552 | \$8,124 | \$8,000 | \$29,676 |
| Facility Improvements | \$116,578 | \$6,800 | \$118,700 | \$4,678 |
| Golf Course Improvements | (\$68,170) | \$15,000 | \$64,721 | (\$117,891) |
| Special Projects | \$77,429 | \$88,800 | \$122,300 | \$43,929 |
| Total | \$617,828 | \$263,848 | \$384,038 | \$497,638 |

WATER/SEWER FUND CAPITAL IMPROVEMENT PLAN

| | FYE 2019 CIP RESERVE BALANCE | FY20 PLANNED TRANSFER TO CIP RESERVE | FY20 PLANNED PROJECTS & ACQUISITIONS | FY20 PROJECTED YEAR END CIP RESERVE BALANCE |
|---------------|------------------------------------|--|--------------------------------------|---|
| Sewer System | \$241,040 | \$24,461 | \$13,360 | \$252,141 |
| Water Systems | \$281,291 | \$61,999 | \$0 | \$343,290 |
| Total | \$522,331 | \$86,460 | \$13,360 | \$595,431 |

LONG-TERM PROJECTIONS

10 YEAR PROJECTION - GENERAL FUND - UNRECONCILED

| Revenues | | 2019 | | 2020 | <u>2021</u> | | 2022 | | 2023 | | 2024 | 2025 | <u>i</u> | 2026 | 2027 | <u>, </u> | 2028 |
|--|-----|-----------|-----|-----------|-----------------|----|-----------|----|-----------|----|-----------|--------------|-------------|--------------|-----------|--|-----------|
| Income and Use Tax | \$ | 802,620 | - | 831,732 | 848,367 | - | 865,334 | - | 882,641 | - | 900,293 | | | 936,665 \$ | , | | 974,507 |
| Real Estate Tax | \$ | 688,829 | \$ | 689,500 | \$ 689,500 | \$ | 689,500 | \$ | 689,500 | \$ | 689,500 | 689,500 | _ \$ | 689,500 \$ | 689,500 | \$ | 689,500 |
| Sales Tax | \$ | 1,746,497 | | 1,825,500 | \$ 1,887,510 | \$ | 1,925,260 | \$ | 1,963,765 | \$ | 2,003,041 | \$ 2,043,102 | \$ | 2,083,964 | 2,125,643 | \$ | 2,168,156 |
| Utility and Telecomm Tax | \$ | 423,229 | \$ | 411,000 | \$ 411,000 | \$ | 411,000 | \$ | 411,000 | \$ | 411,000 | \$ 411,000 | \$ | 411,000 \$ | 411,000 | \$ | 411,000 |
| Road and Bridge/Misc. Tax | \$ | 154,627 | \$ | 160,857 | \$ 164,074 | \$ | 167,356 | \$ | 170,703 | \$ | 174,117 | \$ 177,599 | \$ | 181,151 \$ | 184,774 | \$ | 188,470 |
| Franchise Tax | \$ | 115,975 | \$ | 116,000 | \$ 118,320 | \$ | 120,686 | \$ | 123,100 | \$ | 125,562 | \$ 128,073 | \$ | 130,635 \$ | 133,248 | \$ | 135,912 |
| Video Gaming Tax | \$ | 127,968 | \$ | 130,000 | 132,600 | | 135,252 | | 137,957 | | 140,716 | \$ 143,531 | _\$ | 146,401 \$ | | | 152,316 |
| Fees & Licenses | \$ | 216,172 | \$ | 249,475 | \$ 254,465 | \$ | 259,554 | \$ | 264,745 | \$ | 270,040 | \$ 275,441 | \$ | 280,949 \$ | 286,568 | \$ | 292,300 |
| Impact Fees & Interest | \$ | 60,459 | \$ | 33,955 | \$ 34,634 | \$ | 35,327 | \$ | 36,033 | \$ | 36,754 | 37,489 | \$ | 38,239 \$ | 39,004 | \$ | 39,784 |
| Misc and Grants | \$ | 291,381 | \$ | 293,366 | \$ 103,465 | \$ | 105,535 | \$ | 107,645 | \$ | 109,798 | \$ 111,994 | \$ | 114,234 \$ | 116,519 | \$ | 118,849 |
| Fund Balance Transfers | \$ | 294,333 | \$ | 46,050 | \$ 225,000 | \$ | - | \$ | - | \$ | - 5 | \$ - | \$ | - \$ | - | \$ | - |
| Bonds - Municipal Facility (Est.) | | | | | \$ 1,825,000 | | | | | | | | | | | | |
| Transfer from Capital Fund | \$ | 254,311 | \$ | 334,250 | \$ 105,400 | \$ | 104,860 | \$ | 191,500 | \$ | 132,410 | 135,058 | \$ | 137,759 \$ | 140,515 | \$ | 143,325 |
| Total Revenues | \$ | 5,176,401 | \$ | 5,121,685 | \$ 6,799,335 | \$ | 4,819,663 | \$ | 4,978,589 | \$ | 4,993,231 | 5,071,086 | \$ | 5,150,498 \$ | 5,231,498 | \$ | 5,314,117 |
| <u>Expenditures</u> | | | | | | | | | | | | | | | | | |
| Administration | \$ | 835,512 | \$ | 710,188 | \$ 724,392 | \$ | 738,880 | \$ | 753,657 | \$ | 768,730 | \$ 784,105 | \$ | 799,787 \$ | 815,783 | \$ | 832,098 |
| Debt Retirement | \$ | 379,938 | \$ | 370,123 | \$ 367,622 | \$ | 372,072 | \$ | 354,405 | \$ | 354,662 | \$ 354,100 | \$ | 348,225 \$ | 351,875 | | |
| Debt Ret - Municipal Facility (Est.) | | | | | \$ 50,000 | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ 100,000 | \$ | 100,000 \$ | 100,000 | \$ | 100,000 |
| Sales Tax Reimbursement | \$ | 540,335 | \$ | 510,000 | \$ 520,200 | \$ | 51,223 | | | | | | | | | | |
| Transfer to Land & Bldg | \$ | 43,971 | \$ | 43,014 | \$ 13,478 | | | | | | | | | | | | |
| Transfer to Police Pension | \$ | 116,822 | \$ | 166,821 | \$ 186,353 | \$ | 207,372 | \$ | 229,982 | \$ | 254,294 | \$ 280,427 | \$ | 308,507 \$ | 338,671 | \$ | 371,062 |
| Public Safety | \$ | 1,716,272 | \$ | 1,710,727 | \$ 1,744,942 | \$ | 1,779,840 | \$ | 1,849,437 | \$ | 1,852,426 | 1,889,474 | \$ | 1,927,264 \$ | 1,965,809 | \$ | 2,005,125 |
| Public Works | \$ | 768,613 | \$ | 448,526 | \$ 457,497 | \$ | 466,646 | \$ | 600,979 | \$ | 487,999 | \$ 497,759 | \$ | 507,714 \$ | 517,868 | \$ | 528,226 |
| Road Projects - Supplements MFT | \$ | 243,818 | \$ | 350,000 | \$ 367,500 | \$ | 385,875 | \$ | 405,169 | \$ | 425,427 | \$ 446,699 | \$ | 469,033 \$ | 492,485 | \$ | 517,109 |
| Sidewalk Project - Grant Funded | \$ | - | \$ | 195,768 | \$ - | \$ | - | \$ | - | \$ | - : | ; - | \$ | - \$ | - | \$ | - |
| Parks & Building | \$ | 237,999 | \$ | 498,620 | \$ 278,592 | \$ | 284,164 | \$ | 289,848 | \$ | 295,644 | \$ 301,557 | \$ | 307,589 \$ | 313,740 | \$ | 320,015 |
| Municipal Facility (Est.) | | | | | \$ 2,000,000 | | | | | | | | | | | | |
| Total Expenditures | \$ | 4,883,280 | \$ | 5,003,787 | \$ 6,710,576 | \$ | 4,386,073 | \$ | 4,583,477 | \$ | 4,539,183 | 4,654,121 | \$ | 4,768,119 \$ | 4,896,232 | \$ | 4,673,636 |
| Fund Transfer & Reserves | | | | | | | | | | | | | | | | | |
| Contribution to Reserve | \$ | 75,000 | \$ | 75,000 | \$ 75,000 | \$ | 155,000 | \$ | 155,000 | \$ | 155,000 | \$ 155,000 | \$ | 155,000 \$ | 155,000 | \$ | 155,000 |
| Water/Sewer CIP, Other Projects | \$ | - | \$ | - | \$ - | \$ | 214,109 | \$ | 185,599 | \$ | 255,001 | \$ 228,908 | \$ | 205,861 \$ | 170,865 | \$ | 488,803 |
| Transfer to Capital Fund | \$ | 218,121 | \$ | 263,848 | \$ 263,848 | \$ | 263,848 | \$ | 263,848 | \$ | 263,848 | \$ 263,848 | \$ | 263,848 \$ | 263,848 | \$ | 263,848 |
| Total Transfers & Reserves | \$ | 293,121 | \$ | 338,848 | \$ 338,848 | \$ | 632,957 | \$ | 604,447 | \$ | 673,849 | \$ 647,756 | \$ | 624,709 \$ | 589,713 | \$ | 907,651 |
| Difference | \$ | 0 | \$ | (220,950) | \$ (250,089) | \$ | (199,366) | \$ | (209,335) | \$ | (219,801) | (230,791 | \$ | (242,330) \$ | (254,447) | \$ | (267,170) |
| Nata: Canadally Operation Bassassand Franc | 124 | | 20/ | | | | | | | | | | | | | | |

Note: Generally, Operating Revenues and Expenditures reflect a 2% increase

Transfer to Police Pension is in addition to the levy contribution. Reflects 100% of the estimated actuarially determined contribution for FY 2022 and beyond.

Reserve reflects targeted fund balance over 10 year period

Debt Retirement reflects set amortization schedules and includes Water/Sewer and Church Street bond payment as well as payment for purchase of ACM Lot

Transfer to Land & Building reflects loan payment for 2015 land acquisitions

Unreconciled totals reflect est. actuarially recommended contribution to police pension fund for FY 2020 and 2021 as well as road program needs estimated at 2.5 miles per year

Note that the unreconciled amounts can be reduced by applying funds available in "Other Projects"

10 YEAR PROJECTION - GENERAL FUND - RECONCILED

| Revenues | | 2019 | 2020 | | 2021 | | 2022 | | 2023 | 2024 | 2025 | | 2026 | 2027 | 2028 |
|--------------------------------------|----|-----------|-----------------|-----|-----------|----|-----------|----|-----------|-----------------|-----------|----|-----------|-----------------|-----------------|
| Income and Use Tax | \$ | 802,620 | \$ 831,732 | | 848,367 | \$ | 865,334 | \$ | 882,641 | \$ 900,293 | 918,299 | \$ | 936,665 | \$ 955,399 | \$ 974,507 |
| Real Estate Tax | \$ | 688,829 | \$ 689,500 | _\$ | 689,500 | \$ | 689,500 | \$ | 689,500 | \$ 689,500 | 689,500 | \$ | 689,500 | \$ 689,500 | \$ 689,500 |
| Sales Tax | \$ | , , | \$ | \$ | 1,887,510 | \$ | 1,925,260 | \$ | 1,963,765 | \$ 2,003,041 | 2,043,102 | \$ | 2,083,964 | \$ 2,125,643 | \$ 2,168,156 |
| Utility and Telecomm Tax | \$ | 423,229 | \$ 411,000 | \$ | 411,000 | \$ | 411,000 | \$ | 411,000 | \$ 411,000 | 411,000 | \$ | 411,000 | \$ 411,000 | \$ 411,000 |
| Road and Bridge/Misc. Tax | \$ | 154,627 | \$ 160,857 | \$ | 164,074 | \$ | 167,356 | \$ | 170,703 | \$ 174,117 | 177,599 | \$ | 181,151 | \$ 184,774 | \$ 188,470 |
| Franchise Tax | \$ | 115,975 | \$ 116,000 | \$ | 118,320 | \$ | 120,686 | \$ | 123,100 | \$ 125,562 | 128,073 | \$ | 130,635 | \$ 133,248 | \$ 135,912 |
| Video Gaming Tax | \$ | 127,968 | \$ 130,000 | \$ | 132,600 | \$ | 135,252 | \$ | 137,957 | \$ 140,716 | 143,531 | \$ | 146,401 | \$ 149,329 | \$ 152,316 |
| Fees & Licenses | \$ | 216,172 | \$ 249,475 | \$ | 254,465 | \$ | 259,554 | \$ | 264,745 | \$ 270,040 | 275,441 | \$ | 280,949 | \$ 286,568 | \$ 292,300 |
| Impact Fees & Interest | \$ | 60,459 | \$ 33,955 | \$ | 34,634 | \$ | 35,327 | \$ | 36,033 | \$ 36,754 | 37,489 | \$ | 38,239 | \$ 39,004 | \$ 39,784 |
| Misc and Grants | \$ | 291,381 | \$ 293,366 | \$ | 103,465 | \$ | 105,535 | \$ | 107,645 | \$ 109,798 | 111,994 | \$ | 114,234 | \$ 116,519 | \$ 118,849 |
| Fund Balance Transfers | \$ | 294,333 | \$ 46,050 | \$ | 225,000 | \$ | - | \$ | - | \$ - : | - | \$ | - | \$ - | \$ - |
| Bonds - Municipal Facility (Est.) | | | | \$ | 1,825,000 | | | | | | | | | | |
| Transfer from Capital Fund | \$ | 254,311 | \$ 334,250 | \$ | 105,400 | \$ | 104,860 | \$ | 191,500 | \$ 132,410 | 135,058 | \$ | 137,759 | \$ 140,515 | \$ 143,325 |
| Total Revenues | \$ | 5,176,401 | \$ 5,121,685 | \$ | 6,799,335 | \$ | 4,819,663 | \$ | 4,978,589 | \$ 4,993,231 | 5,071,086 | \$ | 5,150,498 | \$ 5,231,498 | \$ 5,314,117 |
| <u>Expenditures</u> | | | | | | | | | | | | | | | |
| Administration | \$ | 835,512 | \$ 710,188 | \$ | 724,392 | \$ | 738,880 | \$ | 753,657 | \$ 768,730 | 784,105 | \$ | 799,787 | \$ 815,783 | \$ 832,098 |
| Debt Retirement | \$ | 379,938 | \$ 370,123 | \$ | 367,622 | \$ | 372,072 | \$ | 354,405 | \$ 354,662 | 354,100 | \$ | 348,225 | \$ 351,875 | |
| Debt Ret - Municipal Facility (Est.) | | | | \$ | 50,000 | \$ | 100,000 | \$ | 100,000 | \$ 100,000 | 100,000 | \$ | 100,000 | \$ 100,000 | \$ 100,000 |
| Sales Tax Reimbursement | \$ | 540,335 | \$ 510,000 | \$ | 520,200 | \$ | 51,223 | | | | | | | | |
| Transfer to Land & Bldg | \$ | 43,971 | \$ 43,014 | \$ | 13,478 | | | | | | | | | | |
| Transfer to Police Pension | \$ | 116,822 | \$ 126,168 | \$ | 137,523 | \$ | 207,372 | \$ | 229,982 | \$ 254,294 | 280,427 | \$ | 308,507 | \$ 338,671 | \$ 371,062 |
| Public Safety | \$ | 1,716,272 | \$ 1,710,727 | \$ | 1,744,942 | \$ | 1,779,840 | \$ | 1,849,437 | \$ 1,852,426 | 1,889,474 | \$ | 1,927,264 | \$ 1,965,809 | \$ 2,005,125 |
| Public Works | \$ | 768,613 | \$ 448,526 | \$ | 457,497 | \$ | 466,646 | \$ | 600,979 | \$ 487,999 | 497,759 | \$ | 507,714 | \$ 517,868 | \$ 528,226 |
| Road Projects - Supplements MFT | \$ | 243,818 | \$ 169,703 | \$ | 166,241 | \$ | 186,509 | \$ | 195,834 | \$ 205,626 | 215,907 | \$ | 226,703 | \$ 238,038 | \$ 249,940 |
| Sidewalk Project - Grant Funded | \$ | - | \$ 195,768 | \$ | - | \$ | - | \$ | - | \$ - : | - | \$ | - | \$ - | \$ - |
| Parks & Building | \$ | 237,999 | \$ 498,620 | \$ | 278,592 | \$ | 284,164 | \$ | 289,848 | \$ 295,644 | 301,557 | \$ | 307,589 | \$ 313,740 | \$ 320,015 |
| Municipal Facility (Est.) | | | | \$ | 2,000,000 | | | | | | | | | | |
| Total Expenditures | \$ | 4,883,280 | \$ 4,782,837 | \$ | 6,460,487 | \$ | 4,186,707 | \$ | 4,374,143 | \$ 4,319,382 | 4,423,330 | \$ | 4,525,788 | \$ 4,641,785 | \$ 4,406,467 |
| Fund Transfer & Reserves | | | | | | | | | | | | | | | |
| Contribution to Reserve | \$ | 75,000 | \$ 75,000 | \$ | 75,000 | \$ | 155,000 | \$ | 155,000 | \$ 155,000 | 155,000 | \$ | 155,000 | \$ 155,000 | \$ 155,000 |
| Water/Sewer CIP, Other Projects | \$ | - | \$ - | \$ | - | \$ | 214,109 | \$ | 185,599 | \$ 255,001 | 228,908 | \$ | 205,861 | \$ 170,865 | \$ 488,803 |
| Transfer to Capital Fund | \$ | 218,121 | \$ 263,848 | \$ | 263,848 | \$ | 263,848 | \$ | 263,848 | \$ 263,848 | 263,848 | \$ | 263,848 | \$ 263,848 | \$ 263,848 |
| Total Transfers & Reserves | | | | | | 4 | 622.057 | _ | | 672.040 | | _ | 624 700 | | 907,651 |
| | Ş | 293,121 | \$ 338,848 | \$ | 338,848 | \$ | 632,957 | \$ | 604,447 | \$ 673,849 | 647,756 | \$ | 624,709 | \$ 589,713 | \$ 907,031 |

Note: Generally, Operating Revenues and Expenditures reflect a 2% increase

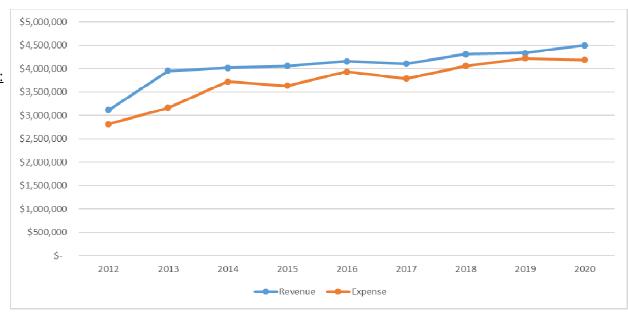
Transfer to Police Pension is in addition to the levy contribution. Reflects 100% of the estimated actuarially determined contribution for FY 2022 and beyond. Reserve reflects targeted fund balance over 10 year period

Debt Retirement reflects set amortization schedules and includes Water/Sewer and Church Street bond payment as well as payment for purchase of ACM Lot Transfer to Land & Building reflects loan payment for 2015 land acquisitions

STATISTICAL SECTION

HISTORICAL OPERATING REVENUE & EXPENDITURES

Revenue Excludes:
-Loan/Bond
Proceeds
-Transfers from
CIP/other funds
-School & Library
Impact Fees
-Land Sales



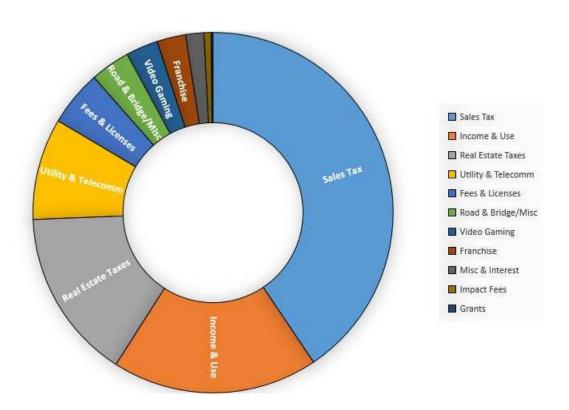
Expense Includes:

- -Road Maintenance
- -Debt Retirement
- -Transfer to Police Pension
- -Sales Tax
- Reimbursement

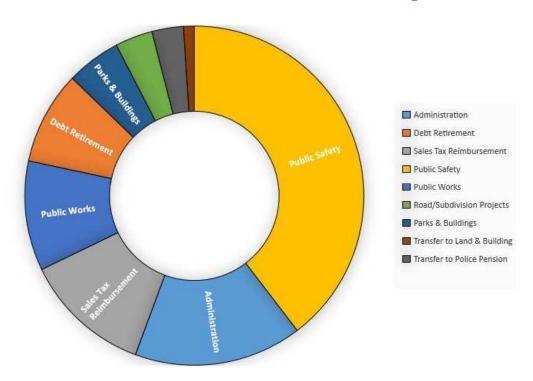
Expense Excludes:

- -Capital Purchases
- -Transfer to CIP
- -Transfer to other funds
- -Impact Fee
- Payments to school & library

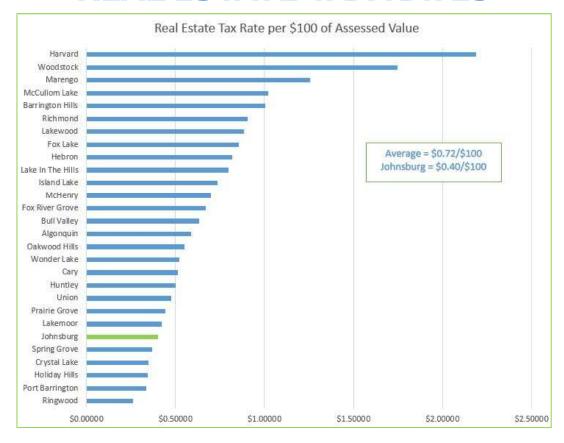
CHARTS: FY 2020 Revenue



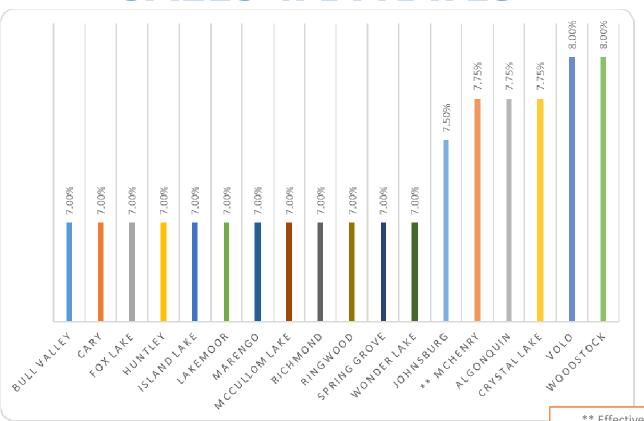
CHARTS: FY 2020 Expense



REAL ESTATE TAX RATES



SALES TAX RATES



** Effective 7/1/2019

BUILDING PERMITS

| | CALENDAR YEAR | | | | | | | | | | | |
|---------------------------------|---------------|------|------|------|-------------|-------------|------|------|-------|--|--|--|
| Permit Type | <u>2011</u> | 2012 | 2013 | 2014 | <u>2015</u> | <u>2016</u> | 2017 | 2018 | 2019* | | | |
| Single Family/Townhomes | 7 | 5 | 7 | 14 | 3 | 16 | 19 | 14 | 1 | | | |
| Commerical New/Buildout/Remodel | 6 | 4 | 6 | 6 | 0 | 8 | 6 | 9 | 0 | | | |
| Remodeling/Additions | 25 | 24 | 21 | 17 | 17 | 29 | 24 | 27 | 15 | | | |
| Garages | 2 | 4 | 5 | 3 | 2 | 0 | 4 | 1 | 0 | | | |
| Sheds | 8 | 8 | 15 | 9 | 13 | 12 | 14 | 13 | 2 | | | |
| Decks | 11 | 9 | 7 | 13 | 14 | 11 | 14 | 11 | 1 | | | |
| Fences | 17 | 20 | 16 | 15 | 22 | 23 | 32 | 31 | 6 | | | |
| Roofing/Siding/Windows | 93 | 87 | 76 | 64 | 298 | 96 | 102 | 100 | 12 | | | |
| Pools/Hot Tubs | 11 | 12 | 11 | 14 | 11 | 6 | 5 | 8 | 1 | | | |
| Driveways/Walkways/Parking Lots | 17 | 18 | 11 | 29 | 28 | 29 | 40 | 32 | 6 | | | |
| Signs | 7 | 5 | 6 | 5 | 9 | 3 | 3 | 6 | 1 | | | |
| Electrical | 5 | 6 | 4 | 3 | 7 | 4 | 4 | 5 | 0 | | | |
| Irrigation/Plumbing | 7 | 8 | 4 | 1 | 6 | 5 | 8 | 7 | 3 | | | |
| Demolition | 0 | 0 | 0 | 0 | 2 | 2 | 6 | 4 | 1 | | | |
| Other | 0 | 0 | 0 | 0 | 17 | 13 | 24 | 27 | 3 | | | |
| Total | 216 | 210 | 189 | 193 | 449 | 257 | 305 | 295 | 52 | | | |
| Without Roofing/Siding/Windows | 123 | 123 | 113 | 129 | 151 | 161 | 203 | 195 | 40 | | | |
| * through April 30th | | | | | | 37 | 50 | 39 | 40 | | | |



CONCLUSION

